## Full Rental Membership vs. Classic Rental Membership

The Watermark at Bellingham is pleased to offer two exceptional Independent Living options based on your personal wants and needs. Choose between a Full Rental Membership and a Classic Rental Membership to enjoy luxurious retirement living with everything you need and more that can be yours for a simple, straightforward one-time membership fee and a monthly service fee. What are you waiting for? Start living your best life today!

## Full Rental Membership

Become a Full Member and thrive with peace of mind knowing that your annual rental rate will not increase more than 2% annually for four years. Reap all of the benefits without the steep buy-in. There is nothing to lose as the Full Membership fee is fully refundable within 60 days of your move in.

Our Full Membership apartments are fully renovated. These beautiful stunning apartments feature an open kitchen, granite countertops, stainless steel appliances, and bathrooms with floor-to-ceiling shower enclosure.

Plus, if you choose to move within our stunning Town Center, you can do so with ease without a transfer fee (one complimentary Independent Living move per resident). You'll enjoy a worryfree lifestyle with exceptional amenities and an abundance of choices everywhere you turn. You will have priority access to Personal Care, Memory Care, and Rehabilitation and Skilled Nursing at The Springs at Park Lake should you ever need it.

## **Classic Rental Membership**

There is something for everyone within the Watermark lifestyle and you can enjoy selected benefits at a lower upfront cost when you become a Classic Member. The Classic Membership caters to residents who desire a more traditional monthly rental option.

Please refer to the backside of this handout for cost and benefit explanation.

## TWO EXCEPTIONAL LIFESTYLE MEMBERSHIP OPTIONS

| BENEFITS AND FEATURES                                                                                                                               | CLASSIC RENTAL<br>MEMBERSHIP                   | FULL RENTAL<br>MEMBERSHIP                                        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|------------------------------------------------------------------|
| Membership fee                                                                                                                                      | \$4,000                                        | \$25,000                                                         |
| Second resident membership fee                                                                                                                      | \$O                                            | \$10,000                                                         |
| Apartment transfer within<br>The Town Center                                                                                                        | \$750 per move<br>within same<br>level of care | Complimentary for<br>first transfer within<br>same level of care |
| 20% discount off of flexible spending money. Can be used toward transportation                                                                      |                                                | $\checkmark$                                                     |
| Priority access to Personal Care<br>at The Inn, Memory Care at<br>The Gardens, Rehabilitation<br>and Skilled Nursing at<br>The Springs at Park Lane | ✓ (Priority access over non-members)           | ✓ (Priority access over classic members and non-members)         |
| 60-day** satisfaction guarantee: fully refundable minus registration fees if member moves out within 60 days.                                       |                                                | $\checkmark$                                                     |

Please note, The Watermark at Bellingham is a contract-based, membership fee, and rental model community with NO large buy-ins. Members are entitled to move out at any time with a 30-day advance notice.



1615 East Boot Road • West Chester, PA 19380 • bellingham.watermarkcommunities.com INDEPENDENT LIVING • PERSONAL CARE • MEMORY CARE • REHABILITATION & SKILLED NURSING



M A WATERMARK RETIREMENT COMMUNITY<sup>SM</sup>

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